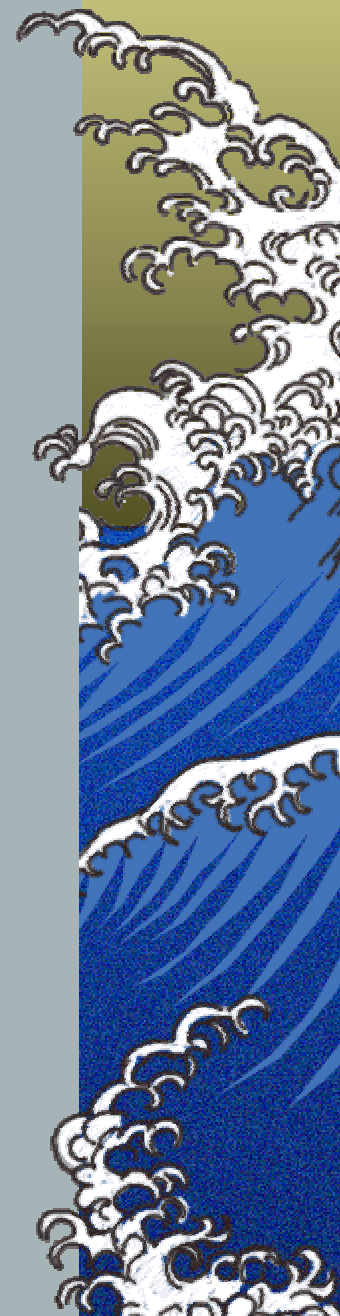




# **Food and Nutrition Service**

**Roberto Salazar, Administrator**

**Cathie McCullough, Director  
Food Distribution Division**

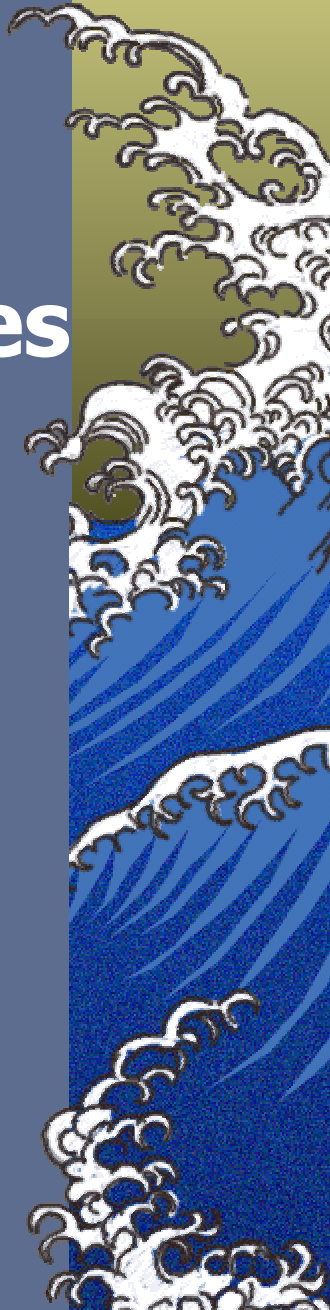


# IMPROVING COMMODITIES

In support of the Dietary Guidelines  
we are...

*Offering lower fat/sugar items including:*

- *Lite mozzarella cheese; skim American cheese blend*
- *Lean beef patties; 15% fat ground beef*
- *95% fat free turkey ham*
- *Canned fruits in own juice or light syrup*



# SCHOOL COMMODITY OUTLOOK

## ▲ New Products for SY 2005

### Group A – Livestock

4/10# pkgs

Pork Taco Filling

Pork Sloppy Joe Mix

Pork Breaded Patty

Pork Sausage Patty



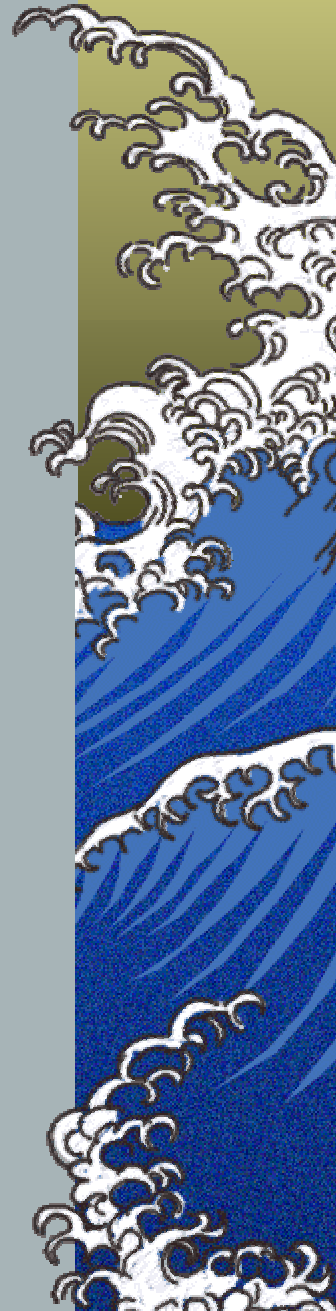
# **SCHOOL COMMODITY OUTLOOK**

## **▲ New Products for SY 2005**

### **Group A – Livestock**

**Cooked Beef Roast  
Breaded Beef Patty  
Beef Taco Filling**

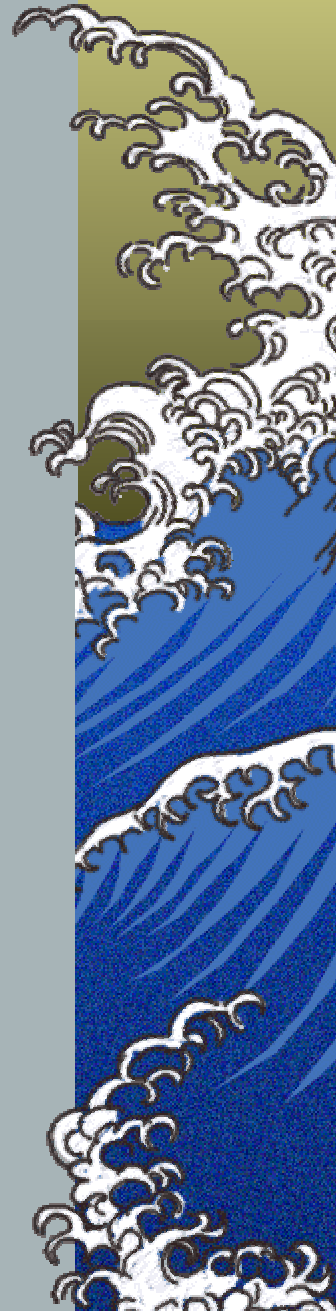
**Beef Sloppy Joe  
Cooked Beef Patty  
Cooked Beef Crumbles**



# **SCHOOL OUTLOOK (CON'T)**

## **Highlights SY 04 - Poultry**

- **Test Purchase of Chicken Light Bulk (FL & GA)**
- **Breaded Chicken – survey for 300 trks**
  - purchased 347 trks
- **Chicken Fajita – survey for 160 trks**
  - purchased 125 trks.
  - vendor constraints & high prices



# **SCHOOL OUTLOOK (CON'T)**

## **Group B – New Products**

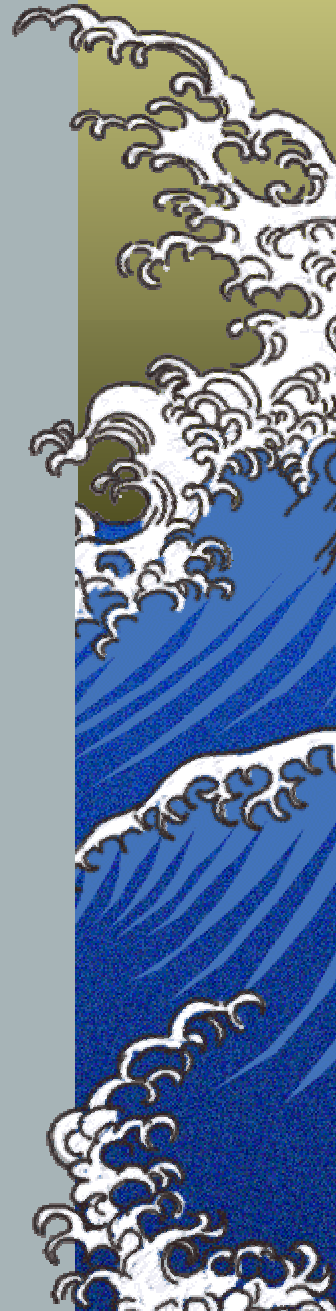
**Queso Blanco Cheese**

**Sunflower seed butter**

### **▲ Bonus products**

**Instant and Regular NFDM**

**Pudding**



# HOUSEHOLD COMMODITY OUTLOOK

## ▲ New Products – Pilot Test

### ▲ Canned Meats –

Beef chili (without beans) – 24 oz.

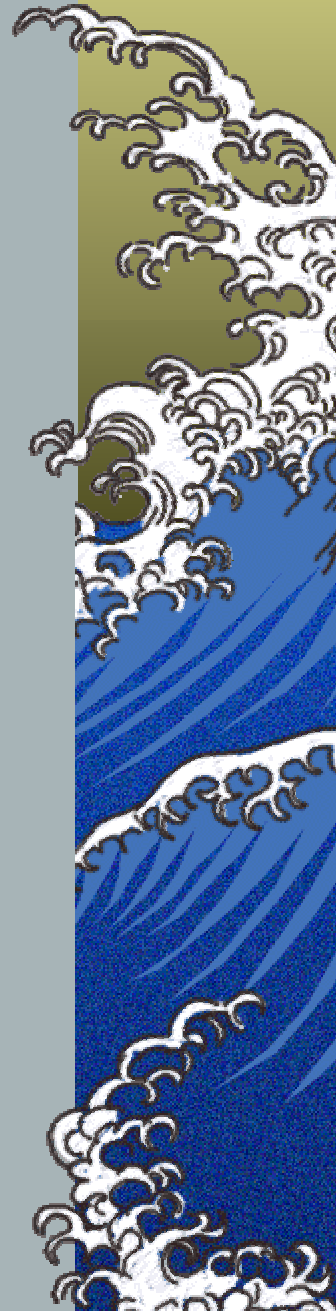
Canned Pork in Tomato Sauce – 40 oz.

Canned Beef in Tomato Sauce – 40 oz.

### ▲ Juice in Aseptic cartons –

Direct Shipments

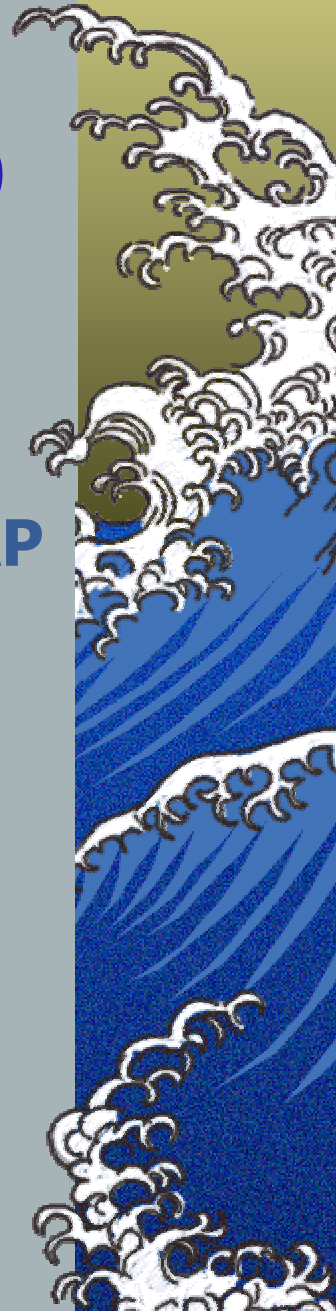
Initially Grape and Apple



# HOUSEHOLD OUTLOOK (CON'T)

## ▲ FY 2004

- ▲ Anticipate additional offerings for TEFAP & CSFP of fruit-nut mix, pudding & NFDM
- ▲ Low fat cheese as replacement for the current cheese offering - July 2004 deliveries



# HOUSEHOLD OUTLOOK (CON'T)

## ▲ FY 2003

- TEFAP bonus purchases of \$241.1 million
- Increase of \$70.7 million from prior year

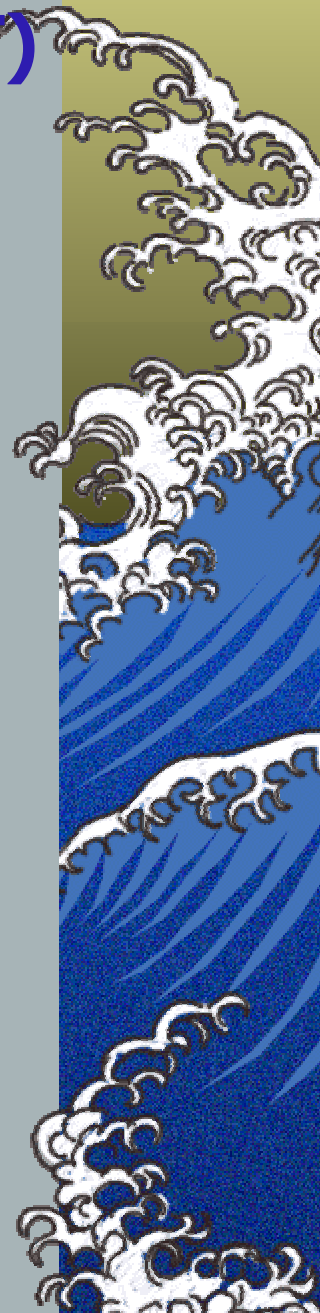
## ▲ FY 2004 thus far...

- TEFAP bonus purchases of \$91.3 million

Turkey breast, salmon canned & pouch, canned  
Fruit-nut mix, walnut, figs, dates, fresh pears  
Tomatoes, dried cherries, OJ canned & frozen  
Pudding & NDM

## ▲ CSFP

- Bonus cheese, NFDM, pudding
- Bonus OJ valued at \$2 million



# QUESTIONS

